



PRODUCT CATALOG 2022



#### WE ARE SCHAFER RETAIL SOLUTIONS+

#### MISSION STATEMENT

To maintain and build on our position as the number one supplier of lottery retail merchandising solutions, while continuing to use our combined expertise to bring sales-driving innovations to lotteries around the world.

#### **VISION STATEMENT**

Delivering end-to-end product offerings tailored to each unique client.



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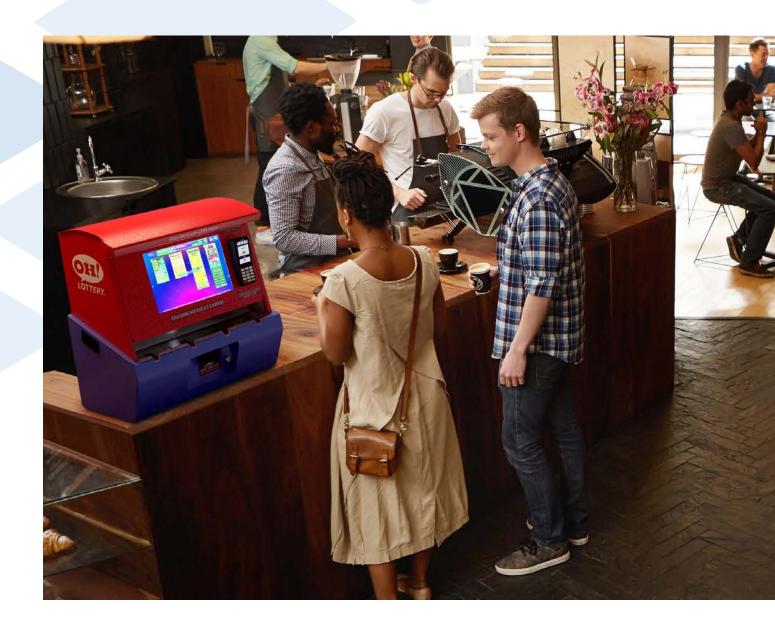
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Taking the best features of an ITVM and making it miniature: Schafer Retail Solutions+ Select 4™ does just that, creating a brand new product that facilitates the sales of instant tickets in multi-lane retail environments, as well as in non-traditional retailers, such as bars, restaurants and other similar retailers that have been difficult to penetrate with selling instant tickets.





#### SELECT 4TM

Select  $4^{\text{TM}}$  offers a way to sell instant tickets in many untapped markets. We work closely with your lottery to ensure the design and function of the Select  $4^{\text{TM}}$  maximizes your retail needs. Ticket Sales Reports are available through a central web portal and customized specifically for your lottery.

#### **SPECS**

SELECT 4<sup>TM</sup> TOP

product code: 11-2069 24"h x 27"w x 13"d

SELECT 4<sup>TM</sup> BASE 31.125"h x 30.125"w x 18"d









Kentucky DMB Kansas DMB Minnesota DMB

### 15% sales lift year over year

Highlight attractive ticket designs with the **NEW** Digital Menu Board. The vertical display allows for high visibility, prompting impulse purchases and fast decision making. Digital Menu Boards allow lotteries and retailers to set plan-o-grams specifically for the store and can be changed upon demand.

\*Ticket sales in current test locations show an average of 15% lift year over year.



Header



Optional: Ticket Dispenser can be placed behind the digital menu board and custom-branded side panels can be added.



Additional 13" Depth is added to product when ticket dispenser and side branding is added.

#### **DIGITAL MENU BOARD**

STANDARD FEATURES:

- 24 or 32 Card Plan-o-gram
- Wireless Connectivity
- Easy to Use Central Web Portal
- Ticket Artwork Preloaded Prior to Game Launch
- User Access Levels Assigned

#### **SPECS**

24 GAME CONFIGURATION W/HEADER 37"h x 20.5"w x 11"d (32" LED Screen Stays The Same)

24 GAME CONFIGURATION NO HEADER 32.5"h x 20.5"w x 11"d (32" LED Screen Stays The Same)

32 GAME CONFIGURATION W/HEADER 37"h x 20.5"w x 11"d (32" LED Screen Stays The Same)

32 GAME CONFIGURATION NO HEADER 32.5"h x 20.5"w x 11"d (32" LED Screen Stays The Same)



#### **ILLUMINATE YOUR LOTTERY OFFERINGS**

The "HALO" dispenser dress-up kit literally illuminates your lottery offerings, providing counter dispensers with color, lights and branding. Draw attention to lottery offerings with the glow from "HALO".

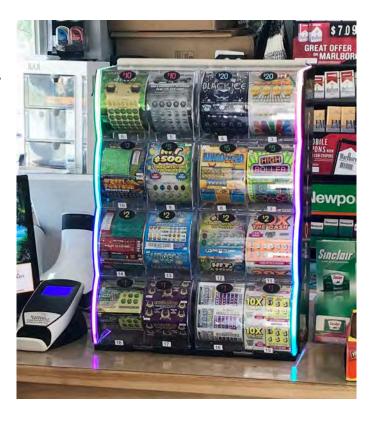
"HALO" can be purchased in a number of combination settings but is used only with the Dual Snaptogether 5" Modular Mini Dispensers. Flat loading of tickets and placement of voided cards makes it easy for this modular display to capture a player's attention and create that impulse purchase.

VERSATILITY is HALO's middle name as it can be added to existing dispenser stacks at retail or completely configured in house with new dispensers for an out-of-the-box retail counter setting.

#### LIGHTED MODULAR DISPLAYS

Grab your players' attention with this attractive lighted vertical modular display. Refreshing your ticket displays regularly keeps the players engaged. Highlighting tickets with color and lights has proven to raise awareness. Color-changing lights in this display will capture new and existing players. Test locations have had double-digit sales lifts!







#### UNIVERSAL TICKET MENU BOARD

Want options? We listened! Our newest "universal" ticket menu board can be wall-mounted, counter-mounted or ceilingsuspended. This unit is your one-stop board for merchandising!

Hardware is included for <u>all</u> mounting options.

- Lighted or Non-lighted versions available
- Customized Branding offered
- Additional sizes can be customized

#### **SPECS**

32 GAME LIGHTED TMB 41.25"h x 24.625"w x 1.625"d

40 GAME LIGHTED TMB 41.25"h x 20.375"w x 1.625"d

\*When the rear stands are attached, it adds 10" of depth







#### **EXPRESS 4TM**

Multi-Lane retail environments have emerged as the next frontier in lottery sales growth. By making it easy for players to find and purchase lottery, and for retailers to carry and sell these products, lotteries can propel Scratch-Off ticket sales to new heights. The Express 4 In-Lane ticket dispenser features an integrated display of instant tickets with a retractable locking cover to facilitate secure sales, as well as serving to improve the ticket merchandising. Placement of the Express 4 dispensers presents an exciting opportunity for lotteries to tap into new markets.

This product in test markets showed a 10.5% lift in instant ticket sales.



20"h x 5"w x 11"d











#### **CONSUMER**

Conveniently purchase instant lottery games alongside other products, in a single retail transaction.



#### RETAILER

Increase revenue and foot traffic with a streamlined and secure sales solution.



#### **LOTTERY**

Prominently display instant lottery games at new points of distribution to drive sales.



**easyVEND**<sup>TM</sup> makes it easy for players to purchase, and retailers to sell, instant lottery games in multi-lane retail environments.

#### HANG TAG GAME DISPLAYS

Hang tag displays for instant or draw games are shown here. Add a jackpot sign or changeable point-of-sale information area for game call outs.

#### **SPECS**

31.15"h x 17.79"w x 5.96"d



### LIGHTED MENU BOARD ON MULTI-ADJUSTABLE STAND

This menu board has multiple ways of display at retail by adjustment in height and side-to-side centering ability.

#### STANDARD FEATURES:

- 4x4 display cards
- Custom-branded frame
- Magnetic frame for easy display modification
- Both lighted and non-lighted models

#### **SPECS**

26.269"h x 38.568"w x 4.727"d



With countertop space posing challenges to merchandise products, another way to bring instant ticket awareness is with this adjustable stand menu board. This unit fits nicely around or above a register or gaming terminal.

#### **JACKPOT COMMUNICATOR SIGN (JPC)**

Try this wireless connectivity JPC Sign that has an illuminated logo, game and jackpot figure. This display can be rotated manually in a range of positions and can be suspended from the ceiling, pole-mounted and dispenser-mounted.

#### **SPECS**

VERTICAL 21"h x 6"w x 2.5"d

HORIZONTAL 6"h x 21"w x 2.5"d





Some games are meant to stand out! For those, we have the Jackpot Communicator.

#### **SPECIALTY GAMES**





#### **FAMILY OF GAMES-MULTIPLIER GAME**

Showcasing a family of games outside of the larger stack of dispensers is an effective way to highlight the unique group. Set your family apart with these fully customizable stacks.

#### **SPECS**

FAMILY OF GAMES - CURVED 20"h x 5"w x 11"d

FAMILY OF GAMES - STRAIGHT 24.625"h x 4.5"w x 11.5"d

### GEN2 SNAP-TOGETHER MODULAR MINI® DISPENSERS

GEN2 dispensers are the most innovative design of dispensers to date. When you have a Modular Mini GEN2 dispenser, you have the most feature-rich dispensing product designed for lottery retail locations.

#### STANDARD FEATURES:

- Removable Dividers to display a variety of size tickets
- Built-in Clips to hold a display card in place
- **Side Panel Feature Clips** to customize and add imagery to the outside of the dispenser.
- **Ticket Gripper Plates** to hold the ticket books in place for easier dispensing.
- **Three Finger Tear Bars** to allow for various thickness of ticket books and packs.

Utilize our GEN2 dispensing products to ensure your lottery retailers have the best and most efficient lottery dispensers and displays.



GEN2 16"

### GEN2 DUAL 16" SNAP-TOGETHER MODULAR MINI®

#### **SPECS**

product code: 40-6139 6.2"h x 18.032"w x 7.25"d



GEN2 16" Oversized 12" Wide Book & 4" Wide Book

#### **MODULAR MINI®**

GEN2 Dual 6 Stacked

Angled Face

### **GEN2 DUAL 6" SNAP-TOGETHER MODULAR MINI®**

#### **SPECS**

product code: 40-4287 6.2"h x 8.97"w x 7.2"d

Recommended Stacking: 4 Units



GEN2 Dual Bingo Stacked

#### **GEN2 DUAL BINGO SNAP-TOGETHER MODULAR MINI®**

#### **SPECS**

product code: 40-5846 6.2"h x 8.97"w x 7.5"d

Recommended Stacking: 4 Units





Gripper Plate helps hold tickets in place



Removable Divider

Schafer products are designed and manufactured of high quality and durable material for your retail needs. These dispensers offer the ability to merchandise and dispense 4"-8" wide tickets. The patented Modular Mini dispensers offers flexibility and compatibility combined. Each dispenser can be used alone, mixed, stacked and mounted in a number of ways, helping fill the diverse marketplace.









#### **DUAL 5" ADJUSTABLE SNAP-TOGETHER MODULAR MINI®**

The Dual 5" is a popular dispenser for flat loading of instant ticket books and used with the HALO Dress up Kit. These dispensers offer the ability to merchandise and dispense 4"-8" wide tickets.

#### STANDARD FEATURES:

- Flat Loading longer from front to back allowing for up to 10" ticket book to lay flat in the dispenser for faster and easier loading.
- Built-in Clips to hold a display card in place.
- Brackets to create a sturdier display connecting dispensers and holding them together side by side.
- Adjustable Dividers are movable, allowing for easy dispensing of 2"-8" wide ticket books.
- Three Finger Tear Bars to allow for various thickness of ticket books to be held in place and dispensed easily.

#### **SPECS**

DUAL 5" ADJUSTABLE SNAP-TOGETHER MODULAR MINI®

product code: 40-0520 5.2"h x 9"w x 11.55"d

Recommended Stacking: 6 Units

ADJUSTABLE CLIP

product code: 40-0873



\*Attachment clip helps provide stability to a large stack of dispensers

#### **MODULAR MINI®**



Configured for four ticket books with adjustable shelf placement. product code# 40-1166



Configured for six ticket books. product code# 19-1649

#### 12" MODULAR MINI®

Stack the 12" Modular Mini® Snap-Together dispenser for a demanding presence in any environment.

#### **SPECS**

12" MODULAR MINI® -4 BOOKS product code: 40-1166 12.5"h x 8.9"w x 8"d Recommended Stacking: 2 Units

12" MODULAR MINI® -6 BOOKS product code: 19-1649 12.5"h x 8.9"w x 8"d

Recommended Stacking: 2 Units

Preconfigured: 6 Ticket Books: 19-1657 4 Ticket Books: 19-3035

#### **AFTER GLOW**

After Glow panels are a low-cost option to increase your displays' visibility on a crowded countertop. These acrylic pieces can be added to any Modular Mini® to create an illuminated look with no electricity needed!



Color Options



#### SINGLE 4"

#### **SPECS**

product code: 19-1447 4.23"h x 4.70"w x 7.18"d Recommended Stacking: 6 Units



#### **DUAL 4"**

#### **SPECS**

product code: 19-0002 4.23"h x 8.91"w x 7.18"d Recommended Stacking: 6 Units



#### SINGLE 6"

#### **SPECS**

product code: 19-0005 5.77"h x 4.70"w x 7.36"d Recommended Stacking: 4 Units



#### **SPECS**

product code: 19-0004 5.78"h x 8.905"w x 7.2"d Recommended Stacking: 4 Units



#### **SINGLE & DUAL BINGO**

The Single and Dual Bingo Modular Minis® feature a curved front, allowing for a great display of a 6" ticket book and provides a larger display for standard ticket books.



#### **SINGLE BINGO**

#### **SPECS**

product code: 19-0007 6.1"h x 4.675"w x 7.3"d Recommended Stacking: 4 Units



#### **DUAL BINGO**

#### **SPECS**

product code: 11-0032 6.3"h x 8.9"w x 7.35"d

Recommended Stacking: 4 Units

#### **MOUNTING FIXTURES**

#### LOCKABLE SLIDE MOUNTS

Securely fasten your Modular Mini®
Dispensers to the counter by using one of our Lockable Slide Mounts. Tape and suction cup mounting options available.
Upgrade from our standard beige to a custom-colored mount for a bigger impact at retail.



WITH FEET SLIDE MOUNT (BEIGE, SUCTION CUPS & GEL TAPE)

SINGLE

product code: 11-0904 .75"h x 4.7"w x 8.5"d

DUAL

product code: 11-0903 .75"h x 8.9"w x 8.5"d

#### **SPECS**

SLIDE MOUNT (BEIGE, FOAM TAPE)

SINGLE

product code: 11-1502 .75"h x 4.7"w x 8.5"d

DUAL

product code: 11-1454 .75"h x 8.9"w x 8.5"d

#### **SPECS**

FOOTLESS SLIDE MOUNT (BEIGE, FOAM TAPE)

SINGLE

product code: 40-4464 .75"h x 4.715"w x 6.825"d

DUAL

product code: 18-2823 .75"h x 8.95"w x 6.825"d



Custom Colors Available - Min. quantities required



Slide Mount (suction cups & gel tape) Bottom View



Slide Mount (Double-sided Foam Tape) Bottom View





Slide Mount-Top View-Footless

#### **DISPENSER STANDS**

#### **SPECS**

ADJUSTABLE CASH REGISTER STAND (10" TO 19")

product code: 11-2133 silver product code: 40-5500 black base & top plate: 7.75"h x 5.5"w

ADJUSTABLE CASH REGISTER STAND (15" TO 27")

product code: 18-3302 silver product code: 40-5456 black base & top plate: 7.75"h x 5.5"w

ADJUSTABLE MONITOR STAND (15" TO 27")

product code: 40-3271 silver \*also available in black





Adjustable Cash Register Stand

# Elevate your products and optimize the presentation of instant tickets with a stand!



Adjustable Monitor Stand -Flat panel monitor surface attaches to mounting area. Most computer monitors are adaptable.



4" Snap Top Plate Stand



8" Stand



10" Stand



<sup>\*</sup>Dispenser stands available in various heights. 4", 8", 10" and 12" are standard.

#### **SPECS**

4" SNAP TOP PLATE STAND product code: 11-1222 base & top plate: 6"h x 4"w

8" STAND

product code: 19-0018 base & top plate: 6"h x 4"w

10" STAND

product code: 19-3033 base & top plate: 6"h x 4"w

12" STAND

product code: 19-0001 base & top plate: 6"h x 4"w

#### **SECURITY PRODUCTS FOR DISPENSERS**

Added security products are available for dispensers. Security shields are custom made to help reduce "reach around" thefts of lottery tickets.



Security Shield can be added to any Modular Mini® configured dispensers.



Security Shield Top Panel-Dual

#### **SECURITY DOORS**

Doors create closure to the ticket exit slot of dispensers, closing off all "pull out" of accessibility of tickets.





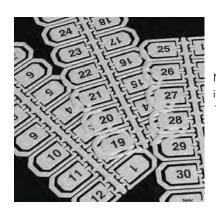




Security doors available for most single and dual modular mini  $\mathbf{@}$  dispensers.

### NUMBER CLIPS, NUMBER STICKERS & PROMOTIONAL CLIPS

Help identify your games and simplify merchandising with number clips, number stickers or promotional clips in Ticket Menu Boards, In-Counter Dispensers and other merchandising displays. Number clips are dual-sided and can clip on top, sides or bottom on display cards.



Number Clips for identifying tickets 1-12, 13-24, 25-32- Front Side

#### **SPECS**

NUMBER CLIPS 1-12 product code: 40-0022

NUMBER CLIPS 13-24 product code: 40-0921

NUMBER CLIPS 25-32 product code: 40-1450

NUMBER STICKERS 1-24 product code: 18-3172

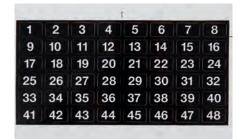
NUMBER STICKERS 1-48 product code: 40-5534

NUMBER STICKERS 25-48 product code: 18-3173

NUMBER STICKERS 49-72 product code: 40-5382

NUMBER STICKERS 73-96 product code: 40-5383

PROMOTIONAL CLIPS product code: 40-6422





Number Stickers for identifying tickets 1-24, 25-48, 49-72 & 73-96







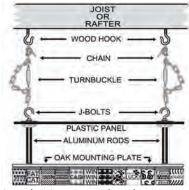


**Promotional Clips** 

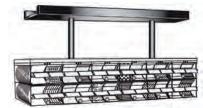
#### **ABOVE THE COUNTER HANGING**

If countertop placement is a challenge, why not maximize visibility from above the counter? Displays are mounted directly to the ceiling using a beam or tile mounting kit included with purchase. Configurations are built with Modular Mini® Dual Snap-together dispensers in configurations from 12 to 36 games. Call for complete specifications sheet.

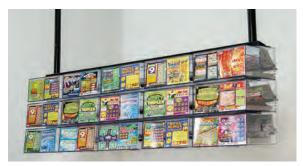
The newest addition to our Above the Counter Hanging Dispenser line utilizes our Dual 5" Modular Mini® Dispensers, allowing for use of a ticket display card and flat-loading of most ticket books. Retailers love it! Specific configurations with dimensions can be found on our website.



Over-the-Counter Display Tile Mounting



Over-the-Counter Display Beam Mounting



Above the Counter Display with Dual 5"



Above the Counter Display

#### **BUILD OVER DISPENSER DISPLAYS**

**RAISE IT UP!** Build it over a terminal or cash register, allowing for a great display and ease of dispensing. Adjustable Stands are used to allow for varying heights as needed in stores.

All units are configured with our Dual Modular Mini® Dispensers and range from 12-24 games. Specific configurations with dimensions can be found on our website.



#### WALL/COUNTER MOUNT DISPENSER



Single Side-by-Side Wall Mount

#### SINGLE WALL MOUNT

DID YOU RUN OUT OF COUNTERSPACE? UTILIZE YOUR WALLS.

Our new wall mount dispenser features easy loading, dispensing and is secured with a keyed lock. Slide multiple dispensers together side by side to create a larger wall unit. Various colors available; minimum quantities may be required!

#### **SPECS**

product code: 40-5064 Black

13"h x 5"w x 4"d





Stackable Side-by-Side Counter Mount

#### STACKABLE SIDE-BY-SIDE

WANT MORE FLEXIBILITY WITH DISPENSER PLACEMENT?

This dispenser serves a dual purpose. Use it on a counter or a wall; even move it back and forth. Same Dispenser - Dual usage

#### **SPECS**

product code: 19-0022 12"h x 8.9"w x 3.8"d

#### **PROMOTERS®**

Merchandising a large number of games on the counter in a small amount of space can be a challenge; but this challenge is a perfect match for the Promoter Dispenser. This versatile dispenser accommodates from 12 to 32 games and helps to speed up the purchase transaction time by utilizing numbers on the face of the dispenser that correlates to the dispenser drawers. Each drawer is securely engaged to the main body of the dispenser with their individual locks.

#### **SPECS**

12 GAME PROMOTER® product code: 19-2984 10"h x 18.5"w x 16.5"d (30 lbs)

16 GAME PROMOTER® product code: 19-2955
12.75"h x 18.5"w x 16.5"d (34 lbs)

20 GAME PROMOTER® product code: 19-2992 16.5"h x 18.5"w x 16.5"d (40 lbs)

24 GAME PROMOTER® product code: 11-2956 19"h x 18.5"w x 16.5"d (45 lbs)

28 GAME PROMOTER® product code: 19-3980 21.75"h x 18.5"w x 16.5"d (50 lbs)

32 GAME PROMOTER® product code: 19-3971 25.5"h x 18.5"w x 16.5"d (55 lbs)

Options: 8" Riser Stand- Call for Quote and Monitor Plate- Call for Quote



16 Game



24 Game



32 Game



Easy-to-identify ticket drawers



Optional security door for additional ticket security



Optional 8" Riser Stand

#### REDUCED, HEIGHT, DEPTH AND THICKNESS PROMOTERS®

The RHDT Promoter is the newest model in our Promoter line and accommodates 4 to 44 games for dispensing behind a Ticket or Digital Menu Board, under a counter or even in a grocery lane. This Promoter has been redesigned with a smaller footprint and reduced weight in an all-black housing. It also features a specialty drawer that allows for up to an 8" wide game to be dispensed. As with the standard Promoter, the drawers are numbered and have individual locks.

#### **SPECS**

11/12 PROMOTER® product code: 40-6586 8.420"h x 18.375"w x 15"d

15/16 PROMOTER® product code: 40-6776 11"h x 18.375"w x 15"d

19/20 PROMOTER® product code: 40-6776

23/24 PROMOTER® product code: 40-6230 16.417"h x 18.375"w x 15"d

27/28 PROMOTER® product code: 40-6638 18.817"h x 18.375"w x 15"d

31/32 PROMOTER® product code: 40-6564 21.217"h x 18.375"w x 15"d

36 PROMOTER® product code: 40-5388 23.625"h x 18.375"w x 15"d

33/36 PROMOTER® product code: 40-6570

35/36 PROMOTER® product code: 40-5860 23.625"h x 18.375"w x 15"d

42/44 PROMOTER® product code: 40-7060 26"h x 18.5"w x 14.5"d



35/36 Game Black Box Promoter



11 / 12 Game Black Box Promoter



23/24 Game Black Box Promoter on stand



20 Game Ticket Menu Board- Attached to a Promoter



3 Compartment Drawer holds one 8" ticket and two 4" tickets that fits into Promoters or In-Counters with or without rollers. Product Code: #40-5140 with rollers

Product Code: #40-5140 with rollers
Product Code: #40-5532 without rollers

#### TABBED TMB WITH PROMOTER®

Utilizing the same durable features of our standard Promoter®, the Promoter® with Ticket Menu Board increases visibility of lottery games. This Promoter® comes with a tabbed ticket menu board that attaches to the front of the dispenser.

Insert display or void cards in the menu board to provide your customers with more information about lottery games available. Includes number clips for ease of ordering. This dispenser accommodates 12-24 games. Specialty 3 Compartment Drawer holds one 8" and two 4" ticket books OR four 4" ticket books. Fits in Promoters or In-Counters with or without rollers.

#### **SPECS**

12 GAME TMB PROMOTER® product code: 40-1872 5"h x 18.75"w x 17.9"d (37 lbs)

16 GAME TMB PROMOTER® product code: 18-3406 19.2"h x 18.75"w x 17.9"d (41 lbs)

20 GAME TMB PROMOTER® product code: 18-3407 23.4"h x 18.75"w x 17.9"d (47 lbs)

24 GAME TMB PROMOTER® product code: 18-3408 27.6"h x 18.75"w x 17.9"d (52 lbs)



Number Clips for identifying tickets 1-12, 13-24, 25-32 Front Side



Number Clips for identifying tickets Back Side

#### **IN-COUNTER**

#### NO COUNTER SPACE? THEN EXPLORE OUR IN-COUNTER DISPENSERS.

#### **POP-UP DISPLAY**

The Pop-Up display allows for the voided cards to stand up for the best visibility of game offerings. Each in-counter comes with a countertop cut-out template for easy placement and installation. Add an oncounter Menu Board along with any In-Counter to help drive product awareness.

#### **SPECS**

12 GAME POP UP product code: 40-1608 6.25"h x 20.25"w x 20.25"l

20 GAME POP UP product code: 40-1610 22.75"h x 20.25"w x 20.25"l

28 GAME POP UP product code: 40-4942 24.75"h x 20.25"w x 20.25"l

36 GAME POP UP product code: 40-6265 30.5"h x 20.25"w x 20.25"l 16 GAME POP UP product code: 40-1609 19"h x 20.25"w x 20.25"l

24 GAME POP UP product code: 40-1611 5.25"h x 20.25"w x 20.25"l

32 GAME POP UP product code: 40-4277 27"h x 20.25"w x 20.25"l

\*Dimensions include Ticket Menu Display Tray



Pop-up Display



In-Counter Clerk View

#### **FLAT DISPLAY**

The Flat Display brings the offerings in full view of the glass. Each incounter comes with a countertop cut-out template for easy placement and installation. Add an on-counter Menu Board along with any In-Counter to help drive product awareness.

#### **SPECS**

12 GAME FLAT

product code: 11-4036

14.75"h x 20.25"w x 20.25"l counter cut out: 18.75"w x 18.75"l

16 GAME FLAT

product code: 11-4040 17.5"h x 20.25"w x 20.25"l counter cut out: 18.75"w x 18.75"l



Flat Display

<sup>\*</sup>Dimensions include Ticket Menu Display Tray



#### STANDARD FEATURES:

- Various sizes available in different models
- Takes up virtually no counter space
- Puts tickets in front of customer at point-of-sale location
- Same durable body and drawer design as Promoter®
- Easy installation
- Traditional In-Counters use staggered display trays for optimal top viewing of ticket books
- Two pieces of tempered glass are utilized in all In-Counter models to allow for cleaning and replacement of top surface
- Template provided
- Counter Cut-Out: 18.75" w x 18.75" l



#### FRONT WINDOW DISPLAY

The Front Window display not only provides a look at what games are offered from the top of the display, but also the front. Each in-counter comes with a countertop cut-out template for easy placement and installation. Add an on-counter Menu Board along with any In-Counter to help drive product awareness.

#### **SPECS**

12 GAME FRONT WINDOW DISPLAY product code: 19-2044
11.5"h x 19.25"w x 25.5"l

16 GAME FRONT WINDOW DISPLAY product code: 19-2045
14.25"h x 19.25"w x 25.5"l

#### STAGGERED DISPLAY

The Staggered display is a level step for each four games, offering the visual of the full book of tickets. Each in-counter comes with a countertop cut-out template for easy placement and installation. Add an on-counter Menu Board along with any In-Counter to help drive product awareness.

#### **SPECS**

12 GAME STAGGERED DISPLAY product code: 19-2042 11.5"h x 19.25"w x 21.25"l

16 GAME STAGGERED DISPLAY product code: 19-2043 16.25"h x 19.375"w x 21.75"l



### ICD LIGHT KIT SPECS

product code: 40-6155

Enhance the visual of your tickets by adding a light kit to any In-Counter Dispenser.



### REPLACEMENT GLASS SPECS

IN-COUNTER REPLACEMENT GLASS product code: 19-3042 17.7"h x 17.7"w x .125"d

#### **SECURITY DOORS FOR PROMOTERS® & IN-COUNTER**



Shown on Promoter®



Shown on In-Counter Dispenser

Security doors can be added to many Schafer Retails Solutions + instant ticket dispensers including Promoters®, Promoters® with Ticket Menu Boards and In-Counter dispensers.



Indiana Hoosier's Lottery Center<sup>TM</sup>

#### THE LOTTERY CENTER™

Bring all lottery components together in one clean and bright modular display. Two Ticket Menu Boards feature lighting and magnetic covers. The Electronics Components allow you to house play slips and/or brochures, jackpot sign, ticket checker and lottery monitor, all in one unit. All Lottery Center components are molded for durability in your custom color. With its limited depth, there is room to place a Promoter® space-saving dispenser behind the unit.

#### **SPECS**

27.5"h x 47"w x 12"d

#### THE LOTTERY CENTER™ COMPONENTS

The Lottery Center™ consists of 3 separate molded parts. Each component is extremely durable for longevity.

- 1. A larger lighted ticket menu board houses up to thirty 4x4 display cards in a clean, organized manner.
- 2. An electronics component brings items currently at retail within one combined, clutter-free space. Components shown are the Display Monitor, Lighted Jackpot Sign, Ticket Checker and an area to house draw game slips or game information pamphlets.
- 3. A smaller lighted ticket menu board holds up to six 4"x4" display cards. This unit can promote new games, a family of games, or even higher-priced point game options. This piece can also include a side literature holder for draw game slips or brochures.







#### **ALL-IN-ONE ON COUNTER DISPLAY**

The All-In-One combines a bright, eye-catching LED instant ticket display with a compact play slip/literature holder and space-saving Promoter® Dispenser. Now your customers can find all their lottery needs in one place! The unit comes in a variety of fun colors, with red and blue being the most popular.



#### **SPECS**

16 GAME LIGHTED TMB 18.125"h x 20.375"w x 4.25"d

24 GAME LIGHTED TMB 26.5"h x 20.375"w x 4.25"d

30 GAME LIGHTED TMB 26"h x 24"w x 4.25"d

36 GAME LIGHTED TMB 26.5"h x 27.5"w x 4.25"d

10 POCKET ON-COUNTER LITERATURE HOLDER 6"h x 23.255"w x 8"d

12 POCKET ON-COUNTER LITERATURE HOLDER 6"h x 27.5" w x 8"d

36 GAME BLACK BOX PROMOTER product code: 40-5388 26.625"h x 18.375"w x 15"d

LIGHTED TMB ATTACHMENT PLATE product code: 40-5309 9.25"h x 17.5"w x 1"d

OPTIONS: 12 Body Colors 3 Compartment Drawer page 26



Lighted TMB Attachment Plate mounted to the Lighted TMB Back (wall or promoter mounting)

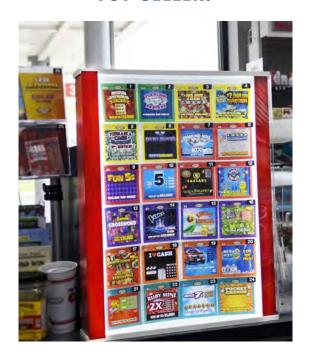






36 Game All-In-One Shown includes promoter, lighted TMB, literature holder and mounting plate

#### **TOP SELLER!**



#### LIGHTED TICKET MENU BOARD

This customer favorite uses display cards and plugs in for a lighted display. A number of states throughout the US have seen double-digit sales lifts through trials.

#### **SPECS**

16 GAME LIGHTED TMB 18.125"h x 20.375"w x 4.25"d

24 GAME LIGHTED TMB 26.5"h x 20.375"w x 4.25"d

30 GAME LIGHTED TMB 26"h x 24"w x 4.25"d

36 GAME LIGHTED TMB 26.5"h x 27.5"w x 4.25"d

#### WINDOW MOUNT LIGHTED TICKET MENU BOARDS

Insert display or void cards and attach to a window or door to display lottery games to customers behind glass. Perfect for gas kiosks and customer service counters.

#### **SPECS**

4 GAME-POCKET product code: 40-7022 18.75"h x 8"w x 2.5"d

24 GAME-POCKET product code: 40-6885 27.5"h x 21"w x 2.5"d

24 GAME-EXTRUSION product code: 40-6999 27.5"h x 21 "w x 2.5"d

30 GAME-POCKET product code: 40-6900 27.5"h x 25.5"w x 2.5"d 30 GAME-EXTRUSION product code: 40-7003 27.5"h x 25.5"w x 2.5"d

36 GAME-POCKET product code: 40-6950 27.75"h x 30"w x 2.5"d

36 GAME-EXTRUSION product code: 40-7006 27.75"h x 30"w x 2.5"d



30 Game-Extrusion



4 Game-Pocket

#### TAPED, TABBED & VELCRO MENU BOARDS

The Taped Ticket Menu Boards utilize foam tape for wall mounting or placement on front of "Promoter®" dispensers. Ceiling mount hardware for the Taped Ticket Menu Boards is sold separately. The Tabbed Ticket Menu Boards are designed to attach to an easel for counter mounting (easel sold separately). Taped and tabbed menu boards are available in 12, 16, 20 and 24 ticket configurations and the velcro option is available in a 30 game ticket configuration.

#### **SPECS**

12 GAME TAPED TMB product code: 40-1639 14.1"h x 17.6"w x 1.5"d

16 GAME TAPED TMB product code: 40-1822 18.25"h x 17.6"w x 1.5"d

20 GAME TAPED TMB product code: 40-1823 22.2"h x 17.6"w x 1.5"d

24 GAME TAPED TMB product code: 40-1824 26.25"h x 17.6"w x 1.5"d

30 GAME TAPED TMB product code: 40-5234 26.25"h x 21.375"w x 1.5"d 12 GAME TABBED TMB product code: 40-1637 14.1"h x 17.6"w x 1.5"d

16 GAME TABBED TMB product code: 40-1522 18.25"h x 17.6"w x 1.5"d

20 GAME TABBED TMB product code: 40-1525 22.2"h x 17.6"w x 1.5"d

24 GAME TABBED TMB product code: 40-1527 26.25"h x 17.6"w x 1.5"d

30 GAME VELCRO TMB product code: 40-2242 26.375"h x 21.375"w x 1.875"d



24 Game TMB Taped-Wall Mounted

OPTIONS: Easel 40-1529 Suction Cups



16 Game Tabbed TMB-Attached to an Easel

### WATERFALL LIGHTED TICKET MENU BOARD

The Lighted Ticket Menu Board is to be counter- or wall-mounted. Unit is illuminated with high intensity LED lighting to enhance the viewing of display cards. The unit displays voided cards in a smaller counter top footprint area than other menu boards by waterfalling the cards for display. This unit has an enhanced view with LED lighting. Custom colors are available. Standard color is Black.





### COUNTER MOUNT SPECS

product code: 40-6452 24"h x 10"w x 13.75"d

## WALL MOUNT SPECS

product code: 40-6447 26.75"h x 10"w x 2.75"d



22 Game TMB IOC-Front



22 Game TMB IOC-Back Optional graphics can be placed on the back

# PLAY HERE

4 Game 1x4





24 Game 6x4

## TICKET MENU BOARD IOC

This curved Ticket Menu Board holds up to 22 to 24 (4x4) display or voided cards. Unit has a keyed lock feature on faceplate for security.

Note: Unit is weather resistant, but not weather proof.

## **SPECS**

22 GAME TMB IOC product code: 40-5727 30.25"h x 17.5"w x 2.5"d

24 GAME TMB IOC product code: 40-6608 27.687"h x 17.625"w x 2.5"d (3"d with mounting bracket)

## **CLEAR TICKET MENU BOARD**

Insert display or voided cards and attach to a window or door to display lottery games. Perfect for gas kiosks and customer service counters.

## **SPECS**

4 GAME- 1X4 product code: 40-5038 21.5"h x 4.75"w

10 GAME- 2X5 product code: 40-4222 27.5"h x 11.5"w

12 GAME- 4X3 product code: 40-4219 16"h x 17.5"w

24 GAME- 6X4 product code: 40-4686 28"h x 19.25"w

<sup>\*</sup>Other custom sizes are available

## **CHANGE MAT**

Utilize the Change Mat for point-of-sale placement or as a ticket menu board at the selling counter. The standard change mat features a solid black frame, tempered glass and non-skid feet for safety, durability and longevity. The magnetic change mat can be customized with your graphics and color choices.

## **CHANGE MAT**

## **SPECS**

product code: 11-2069 19"h x 19"w x .25"d

## CHANGE MAT-REPLACEMENT GLASS

## **SPECS**

product code: 12-0898 16.937"h x 16.937"w x .125"d



## **CHANGE MAT-MAGNETIC**

## **SPECS**

12, 28, 24 and 32 games have been done and other custom sizes are available.



## **TERMINAL POINT-OF-SALE HOLDER**

Promote your lottery games by utilizing the space in front of your online terminal with the Terminal Point-of-Sale Holder. Its unique design wraps around the terminal, allowing for additional game exposure to your customers!

Place information brochures as well as posters in this highly visible Point-of-Sale display!



Louisiana Lottery



Terminal Point-of-Sale with storage shelf



Custom printed parts-side and header Highly visible poster area

## TERMINAL POINT-OF-SALE WITH SHELF

## **SPECS**

16"h x 17.5"w x 12.5"d



Terminal Point-of-Sale without storage shelf



Terminal Point-of-Sale without storage shelf

## TERMINAL POINT-OF-SALE WITHOUT SHELF

## **SPECS**

16"h x 17.5"w x 10.25"d

Options: Literature Holder Divider Pencil Holder Winning Pockets

## SINGLE & CONFIGURED LITERATURE HOLDERS

## SINGLE POCKET

## SPECS

product code: 18-2610 8.6"h x 4.1"w x 5.3"d



## SIX POCKET

## **SPECS**

product code: 19-1616 14"h x 8.3"w x 5.3"d



## **TEN POCKET**

## **SPECS**

product code: 16-1135 10.1"h x 20.8"w x 3.9"d



10 Pocket with digital printed header. Can sit on a countertop or hang on a wall.



10 Pocket with winning number pocket holders attached. Can sit on a countertop or hang on a wall.

## LITERATURE HOLDER DIVIDER

## **SPECS**

product code: 11-0139

Dividers can be snapped into the pockets, doubling the number of compartments to hold a variety of gaming information.



## **ITVM**

## **SPECS**

14.75"h x 4.31"w x 7.5"d



Custom unit- magnetic to attach to vending machine sides.

Our Literature Holders have clear, unbreakable tongues to prevent sagging and curling of play slips and lottery information when being displayed. Our Literature Holders are available in any configuration, starting from just a single unit to multiple custom configurations needed for your retail.

## are holder

4 pocket rotating literature holder (Shown with optional pencil holder)



6 pocket rotating literature holder (Shown with optional pencil holder)



10 pocket rotating literature holder



12 pocket rotating literature holder with winning number pockets shown with custom pocket color and game stickers

## **ROTATING LITERATURE HOLDER**

Make your customers' game choice spin with a Rotating Literature Holder. The bases are supported by a Lazy Susan turntable with ball bearings for ease of rotation. Clear unbreakable tongues are used to prevent sagging and curling of play slips and lottery information. A Pencil Holder can be added to the top as an option.

Increase the impact of your Literature Holder by making it in the color of your choice. (Minimum quantity required)

## **SPECS**

**4 POCKET** 

product code: 18-2593 9.9"h x 6.4"w x 6.4"d

6 POCKET

product code: 40-2978 9.9"h x 10"w x 10.5"d

10 POCKET

product code: 18-3200 19.7"h x 10"w x 10.5"d

12 POCKET

product code: 40-2361 12.5"h x 10"w x 10.5"d

OPTIONS:
Pencil Holder
Custom Pocket Colors
\*Call for a Quote

## **MULTI-USER GAME STATION (MGS)**

## MINIMUM QUANTITIES REQUIRED



Short Top Model



Tall Top Model

Convenience is a crucial factor in how customers make decisions about what to buy, what games to play and "how to play" information on specific games are available. Engaging your customers with a place to make those types of decisions with a specialized play area provides customer service and experience our players have grown to expect. Multi-User Game Stations, Play Centers, Mini Kiosks, Mini Centers and Scratch and Win units all provide areas for player convenience.

All units can be customized with your brand to be easily recognized in the environment setting. Some minimum quantities are required and are denoted in the headings.

## **MGS TALL & SHORT TOP**

## STANDARD FEATURES:

- Minimal footprint only 24"w x 16.75"d
- Quick and easy 2 piece assembly no tools required!
- 16 accessible literature/brochure holders
- Door and Header graphics can be customized
- 2 convenient play surface areas
- Available in color(s) of your choice

## **OPTIONS:**

Leveling feet

## **SPECS**

MGS TALL TOP 72.4"h x 26"w x 16.4"d

MGS SHORT TOP 64.1"h x 26"w x 16.4"d



Add signage to the back of the top for increased visibility

## **PLAY CENTER®**

## MINIMUM QUANTITIES REQUIRED





## 1 & 2 WIDE PLAY CENTERS®

STANDARD FEATURES:

- Single or Dual writing surface option
- Play slip compartments
- Lottery branding areas
- Optional ticket scanner
- Counter mount options available

## **SPECS**

1 WIDE 67.92"h x 11.02"w x 21.39"d

2 WIDE 67.92"h x 19.69"w x 21.78"d

## **MINI KIOSK**



Mini Kiosk with Ticket Checker

## **SMALL FOOTPRINT**

Perfect for minimal spaces, small footprint solutions keep the feeling of a designated lottery area for the player without taking up too much floor. Choose from the Mini Kiosk or the Mini Center; both can be customized to work best for your message and location.

## **SPECS**

MINI KIOSK WITH TICKET CHECKER  $54^{\prime\prime}h \times 9^{\prime\prime}w \times 18^{\prime\prime}d$ 

MINI KIOSK WITHOUT TICKET CHECKER 54"h x 9"w x 18"d



Mini Kiosk without Ticket Checker, replaced with extra poster holder



Mini Kiosk without Ticket Checker, replaced with additional literature

## MINI CENTER / SCRATCH-N-WIN

## MINIMUM QUANTITIES REQUIRED

## **MINI CENTER**

The Mini Center is a great piece for those small footprint areas in retail. Molded in one piece, it is easy to place and has minimal assembly.

## **SPECS**

52"h x 16"w x 18"d custom colors available





## **SCRATCH-N-WIN**

## STANDARD FEATURES:

- Literature Holders
- Door is black ABS material and can be custom printed with message or logo
- Writing Surface
- Customized Header
- Internal Storage

## **OPTIONS:**

- ADA clipboard attached using plastic-coated cable for accessibility
- Pencil Holder
- Ticket Checker placement
- Any Pantone color choice

## **SPECS**

55"h x 18"w x 16"d custom colors available



## PLAY CENTER® MIX & MATCH TOPS

## MINIMUM QUANTITIES REQUIRED

These Mix & Match Play Center® Tops and Bases offer the ability to choose a variety of options for different retail setting and placement within the stores. All units can be customized with your brand to be easily recognized in the environment setting. Minimum quantities of 125 units are required.

## **SHORT TOP**

### STANDARD FFATURES:

- 5 brochure pockets across the top
- The upper portion of the top comes with changeable customized header
- 9 pocket literature holder with 4 clear tongues and "U" style pencil holder (Up to 10 pockets available)
- Clear writing surface area can be used to display promotional material

## **OPTIONS:**

- Attached pen with chain
- Literature holder dividers
- Clear "winning numbers report pockets" bonded to front of literature holder

## \$3,300,000,000 back to Arizona since 1981 learnings of Alicond-Storr good

## **SPECS**

16"h x 24"w x 16"d

## **TALL TOP**

## STANDARD FEATURES:

- 2-8.5" x 11" display windows, covered with an acrylic face plate are provided for posters or note pads
- The upper portion of the top comes with changeable customized header
- 9 pocket literature holder with 4 clear tongues and "U" style pencil holder (Up to 10 pockets available)
- Clear writing surface area can be used to display promotional material

### **OPTIONS:**

- Attached pen with chain
- Literature holder dividers
- Clear "winning numbers report pockets" bonded to front of literature holder
- Display area on back side of top for posters



32"h x 24"w x 16"d



## MINIMUM QUANTITIES REQUIRED







## **ONE SHELF BASE**

## STANDARD FEATURES:

- One shelf storage
- Door includes a turn latch or keyed lock
- Two weights in bottom of base for stability
- Instructions & hardware to attach Play Center® top are included

## **OPTIONS:**

ADA clipboard attached via plastic-coated cable for accessibility

## **SPECS**

40"h x 24"w x 16"d



Customized Ohio Unit



## TWO SHELF BASE

## STANDARD FEATURES:

- Two shelf storage
- Door includes a turn latch or keyed lock
- Includes a trash slot and an integral trash can
- Two weights in bottom of base for stability
- Instructions & hardware to attach Play Center® top are included

## **OPTIONS:**

- ADA clipboard attached via plastic-coated cable for accessibility
- A multi-color sign can be fastened to the front of the waste basket
- · Additional message or logo colors on door

## **SPECS**

40"h x 24"w x 16"d

## **PLAY CENTER® MIX & MATCH BASES**

## MINIMUM QUANTITIES REQUIRED

## THREE SHELF BASE

## STANDARD FEATURES:

- Three shelf storage
- Door is available with a turn latch or keyed lock
- Two steel weights in bottom of base for stability
- Instructions & hardware to attach Play Center® top are included

## **OPTIONS:**

- ADA clipboard attached via plastic-coated cable for accessibility
- Additional message or logo colors on door





Unit can have customized graphics

## **SPECS**

40"h x 24"w x 16"d

## **ADJUSTABLE SHELF BASE**

## STANDARD FEATURES:

- Two adjustable shelves
- Door is available with a turn latch or keyed lock
- Includes a printed trash slot and a trash receptacle within the base
- Bottom shelf is weighted for stability
- Instructions & hardware to attach Play Center® top are included

## **OPTIONS:**

- ADA clipboard attached via plastic-coated cable for accessibility
- Additional message or logo colors on door

## **SPECS**

40"h x 24"w x 16"d



Customized Arizona Unit



Providing options for Play Centers® helps facilitate offerings for ADA compliance, security, branding and even added capacity for game reports and game slips.



Add signage to the back of the Play Center® Top for increased visibility

Customer artwork required for all printed items.



Attachable pen with chain



Door area can have custom lottery logo and/or message





Custom art work on header



Option of a Keyed Lock for door security on One shelf, Two shelf, Three shelf & Adjustable shelf base



Handicap clipboard attached via cable



Winning Numbers Report Pockets attached to 10 pocket literature holder



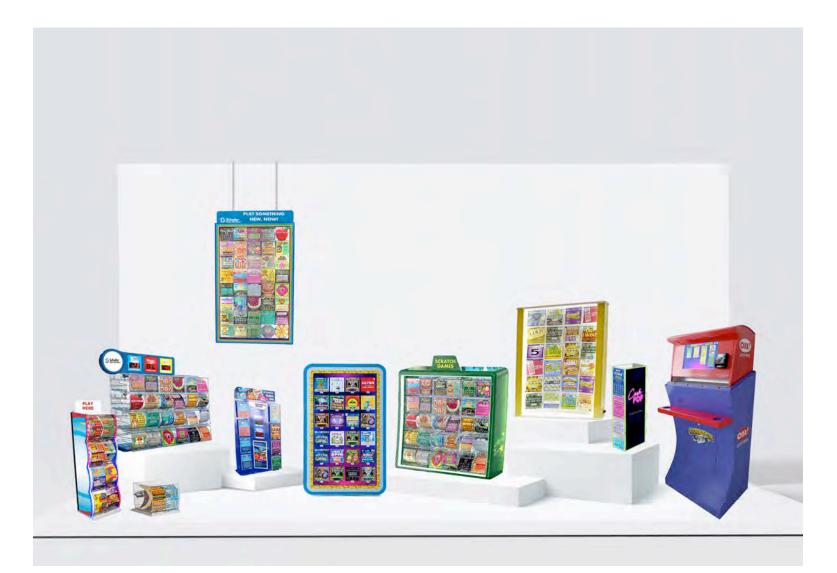
Dividers can be added to the 10 pocket literature holder, doubling the number of literature compartments, adding more variety.



## WE ARE SCHAFER RETAIL SOLUTIONS+

Working to help create new, innovative products for the retail environment and supporting lotteries in their pursuit of retail excellence.



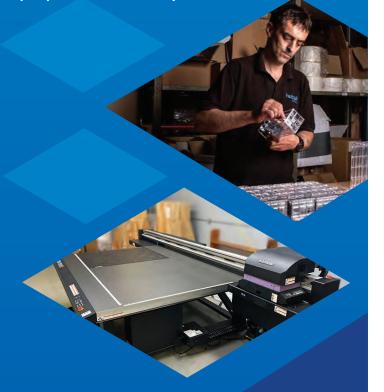




## SCHAFER RETAIL SOLUTIONS + OUR SERVICE AND DEDICATION

Schafer Retail Solutions + can provide fully-engineered retail POS display solutions from creative concepts through to manufacture, assembly and distribution. We work closely with you, taking time to understand your ideas and requirements before creating design concepts and prototypes across a range of materials. Our experience across diverse retail environments allows our team of professionals to provide valuable insight, ensuring your project runs smoothly.





This next section of our product catalog showcases examples of custom-designed products that we have created for clients. These specific products shown cannot be purchased individually but are innovative examples of our end-to-end solutions for lottery retail environments.



We have worked closely with Camelot Group to design custom on-counter, in-lane and multi-faceted designs to be used in lottery retail environments. Our relationship has carried these products from the concept stages, to design, all the way through to final production and placement at retail.

A few examples are shown over the next few pages.



**CAMELOT CLT** 



**CAMELOT LCU** 

## **CUSTOM DESIGN PRODUCT-CLIENT SPECIFIC EXAMPLES**





In-Lane display with Ticket Menu Board or POS Graphic, hang tags and Jackpot Sign

## **CAMELOT ALDI**



Additional merchandising products shown include lane dividers, pole signs and corner signs

## **CAMELOT ICELAND**

## 15% sales lift to previous unbranded units!

Our work with Premier Lotteries of Ireland (PLI) has opened opportunities to continue new avenues at retail in-lane, with incorporating Illuminated Jackpot Signs and dispenser displays having a large branding area to be placed in front of the gaming terminal at the counter, creating a "lottery" play area. This design has delivered its greatest return within a small space and over 15% lift in all sales to previous unbranded units.

Examples are shown below.



PLI LCU IN-LANE

## LIDL SUPERMARKET IN-LANE





ALDI SUPERMARKET IN-LANE

## Sales in 5 trial stores had an increase of 60%!

Visual impact and driving the impulse purchase of instant tickets is a key driver to lottery success. Camelot Illinois worked with us to design an illuminated and branded dispenser display to create an attractive and eye-catching display for the retail countertop.

Example is shown below.



**CAMELOT ILLINOIS** 

Many retail settings don't offer the same amount of space for product placement and therefore our work with the University of Iceland uncovered a chance to design multiple displays: on counter, wall mount and in lane. Examples shown below are utilizing our dispensers with custom branded solutions for the lottery.

Dispenser Display Menu Boards & Modular Dispenser Displays



















## **UNIVERSITY OF ICELAND**

## MINIMUM QUANTITIES REQUIRED

## **PLAY CENTERS®**

Suppliers understand that retail space becomes limited to promote one's product. This smaller and slim line option for play centers® becomes a brand awareness piece and allows the customers a place to play their games.



**CAMELOT UK PLAY CENTER®** 



ALL OUR GAMES CHANGE LIVES

CAMELOT UK MINI PLAY
CENTER®



CAMELOT UK COUNTER MOUNTED MINI PLAY CENTER®

## MINIMUM QUANTITIES AND FURTHER DESIGN FINALIZATION REQUIRED

## **PLAY CENTERS®**

Our work with many clients has given us great opportunities to design outside of the box for play centers. These examples below demonstrate how we worked with clients to develop ways to incorporate digital components to their stands, as well as incorporating jackpot awareness.



32" PORTRAIT SCREEN PLAY CENTER®



16.1" PORTRAIT SCREEN
WITH LITERATURE HOLDER
PLAY CENTER®

## MINIMUM QUANTITIES AND FURTHER DESIGN FINALIZATION REQUIRED



**DUAL SCREEN PLAY CENTER®** 



32" SCREEN PLAY CENTER®

MINIMUM QUANTITIES REQUIRED

This custom design allows you to configure dispensers to fit your retail requirements and you can choose a color combination so that your final design matches your brand. Security panels on each side act as a theft deterrent and the header on the units can be customized to further promote your brand messaging.



## MINIMUM QUANTITIES REQUIRED







The custom range includes separate Literature Holders and Ticket Checker. The modular nature of the design means we can provide these as separate units or as a combined unit which helps reduce the on-counter space required for both items.

## MINIMUM QUANTITIES REQUIRED





This terminal surround helps to blend the custom family of POS within the retail store's lottery merchandise. The front graphics are replaceable and can be used to promote seasonal initiatives or special offers. This unit can also become a digital screen to display content directly to customers.

This dispenser surround has the ability to attach a Jackpot Communicator sign displaying up to 3 different Jackpots. The display panels can be fitted horizontally or vertically depending upon the space available on the counter.



## MINIMUM QUANTITIES REQUIRED



Ceiling-Suspended Signage



Winning Ticket Message Boards (available in different sizes)



Large Jackpot Communicator Header









\Delta A number of products shown in this catalog are recyclable or are manufactured of recycled material.